# **Crowd View: Converting Investors' Opinions into Indicators**

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#### Abstract

This paper demonstrates an opinion indicator (OI) generation system, named Crowd View, with which traders can refer to the fine-grained opinions, beyond the market sentiment (bullish/bearish), from crowd investors when trading financial instruments. We collect the real-time textual information from Twitter, and convert it into five kinds of OIs, including the support price level, resistance price level, price target, buy-side cost, and sell-side cost. The OIs for all component stocks in Dow Jones Industrial Average Index (DJI) are provided, and shown with the real-time stock price for comparison and analysis. The information embedding in the OIs and the application scenarios are introduced.

### **1** Introduction and Motivation

Over the past decade, sentiment analysis toward the textual data on Twitter is one of the hot research topics. Many researchers explore the impacts of the sentiment on different themes, including movie sales [Yu *et al.*, 2012], product sales [Fan *et al.*, 2017], and stock price movement [Bollen *et al.*, 2011]. We find that the influence of the crowd sentiment on predicting stock price is diminishing. Formerly, several works showed that the sentiment of social media users was significantly correlated to the stock price movement [Bollen *et al.*, 2011; Nguyen *et al.*, 2015; Oliveira *et al.*, 2017; Sul *et al.*, 2017]. However, some recent works indicated that the sentiment may not be useful for trading the stocks [Reboredo and Ugolini, 2018; Behrendt and Schmidt, 2018]. This phenomenon points out an important issue that only capturing the sentiment information is not enough for trading.

Recently, more and more researchers attempt to mine the fine-grained information from the crowd such as earning expectations [Jame *et al.*, 2016] and price target [Chen *et al.*, 2018], and get the positive results for market information prediction. These results indicate that fine-grained analysis toward crowd opinions is promising.

In this paper, we demonstrate an OI generation system for traders <sup>1</sup>, providing five novel indicators, called opinion indicators, which contain fine-grained opinions of crowd in-



Figure 1: System flowchart.

vestors. Unlike the previous platforms such as Estimize, which ask users to fill a form and conduct an analysis based on the received structured data, our OIs are constructed by using the real-time textual data, which is unstructured and written in informal style. We discuss the information embedding in OIs and the the usefulness of our OIs in Sections 2.2. The empirical studies in Section 2.3 show that the extracted OIs are promising.

# 2 Crowd View

#### 2.1 System Overview

Figure 1 illustrates the architecture of our system. First, we monitor Twitter via tweepy to collect the tweets related to the component stocks of DJI with the cashtags (e.g., \$GS stands for the stock of Goldman Sachs Group Inc.). Then, we extract the numerals related to the proposed five OIs, and order the extracted data. We explore several CNN-based and RNN-based architectures with character and word embeddings [Chen et al., 2018] to design the OI extractor and find that the word-based CNN architecture outperforms the other models. In the demo system, we adopt the word-based CNN architecture to construct our OI extracter with the pretrained financial social media token embeddings and the feature embeddings. The experimental results for each indicator are shown in our previous paper [Chen et al., 2019]. After converting the textual data into structured data, we visualize the informative numerals as indicators for the comparison with the real-time stock prices in the price chart. We use 5-day moving average to smooth the OIs. The stock prices are collected from Yahoo Finance with quantmod.

The proposed OIs assimilate the analysis results of the crowd investors from different aspects. Our system orders

<sup>&</sup>lt;sup>1</sup>https://ntu-nlp.shinyapps.io/crowdview/



Figure 2: Evidences for the anticipation of OIs.

the textual information into price chart for traders to capture the opinions of the crowd investors at a glance.

#### 2.2 Application Scenario

We had shown that the price targets of crowd investors are comparable and complementary to the price targets of institutional investors in our previous work [Chen *et al.*, 2018]. In this paper, we focus on the details of the other four OIs, and verify the informativeness of these four OIs.

Figure 2 (A) and (B) show the expected support price of \$PG and the predicted resistance price of \$GE with the stock price, respectively. Both figures provide the evidences to support the postulation: the price will rebound (reverse) when it reaches the support (resistance) price level.

The information behind the cost of investors is more complex. If the stock price goes far away from the buy-side (sellside) cost, the long (short) investors may close their positions to stop loss. For those leverage with lending (borrowing), the long (short) investors may get the margin call (forced liquidation) that compels them to close their positions or make up their deposits. In this situation, the price may collapse (soar), due to the dump (heavy buying) of the investors. Figure 2 (C) shows the buy-side cost and the real-time price of \$UNH. This is an example of the leading collapse signal provided by our buy-side cost indicator. Most of the time, stock market is in the correction, which means that the volatility of the price is small. During the correction, the stock price and the cost of the buy-side (sell-side) investors will converge. Figure 2 (D) is an instance for this phenomenon, where the sell-side cost of \$AAPL converges to its stock price.

#### 2.3 Empirical Study

We further test the informativeness of the OIs. When the distributions of the conditional returns are different from the distributions of the unconditional returns, the proposed OIs could provide extra information for trading. On the other hand, when both distributions are similar, OIs do not increase the information for the trading. The conditions for each OI are shown as follows:

- Support price level:  $r_{t-d,t} < 0$  and  $|g_t| < \alpha$
- **Resistance price level**:  $r_{t-d,t} > 0$  and  $|g_t| < \alpha$
- Buy-side cost:  $g_t < -G$

$\alpha$ s	3	5	10
0.005	<b>66.67</b> / 19.23	<b>60.00</b> / 29.17	40.00/21.74
0.010	44.44/ 35.09	29.17/ <b>30.19</b>	30.00/ 24.49
0.015	14.64/ 18.18	18.92/ <b>22.34</b>	18.75/ 20.00

Table 1: KS-test results of support/resistance.

G	3	5	10
0.03	4.82/ 3.23	8.87/ 6.23	<b>8.33</b> / 5.26
0.04	<b>8.90</b> / 3.58	5.68/ 5.63	<b>8.66</b> / 3.86
0.05	3.13/ 2.22	<b>7.60</b> / 3.18	<b>12.50</b> / 5.85

Table 2: KS-test results of buy-side/sell-side cost.

#### • Sell-side cost: $g_t > G$

, where  $r_{t-d,t} = (c_t - c_{t-d})/c_{t-d}$  is the return between t-dand t;  $c_t$  stands for the close price of t;  $g_t = c_t - oi_t$  is the gap between close price and selected OI (*oi*) on t; d = 5;  $\alpha$ and G are hyperparameters.

We test on all component stocks in DJI, and use the data from 2018/10/28 to 2019/02/05 with moving window analysis. The  $r_{t,t+s}$  is calculated, after the conditions are fulfilled. Assume there are *n* conditional returns, we randomly select the same number of unconditional returns in the data for comparison. The Kolmogorov-Smirnov test (KS-test) is adopted for evaluation with 95% confidence level. Table 1 and Table 2 show the results of our experiments. The OIs related to the analysis results of crowd investors (support and resistance price level) provide the incremental information for short-term (3- and 5-day) trading, and the OIs constructed by the cost of crowd investors (buy-side and sell-side cost) furnish trader with additional long-term (10-day) information.

#### **3** Summary

Due to the diminishing impact of the sentiment analysis in market movement prediction, more fine-grained analysis toward crowd opinions becomes an essential task. To this end, we demonstrate a real-time OI generation system for traders with five novel OIs, which are constructed by using the textual data crawled from Twitter. The application scenarios show that the proposed OIs are leading indicators for stock price movement prediction, and the empirical studies indicate that the fine-grained information from crowd investors contains the additional information for both short-term and long-term trading.

Many potential researches such as the impact toward the volatility and the financial derivatives like futures and options can be explored based on our OIs.

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